

Fast-Track.

Shorter leads times,
same SDS quality.



THE HEALTHCARE DOOR SPECIALIST



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Our customers already benefit from industry-leading delivery timelines. With the introduction of the SDS Fast-Track service, we can reduce those lead times even further.

SDS Fast-Track is a reliable service for customers experiencing tight timelines or unexpected changes to a project's priorities.

It provides flexibility without compromising product quality and supports customers in managing delays and maintaining project schedules.

Why Fast-Track?

Fast-Track provides a flexible solution for our customers' common project constraints, ensuring delivery dates are met with an optional shorter lead time service.

Who it's for.

- ✔ Last-minute project wins requiring fast execution.
- ✔ Projects impacted by unforeseen delays needing adjusted timelines.
- ✔ High-priority projects where reduced lead time is critical for success.
- ✔ Challenges with maintaining original delivery dates.

What it does.

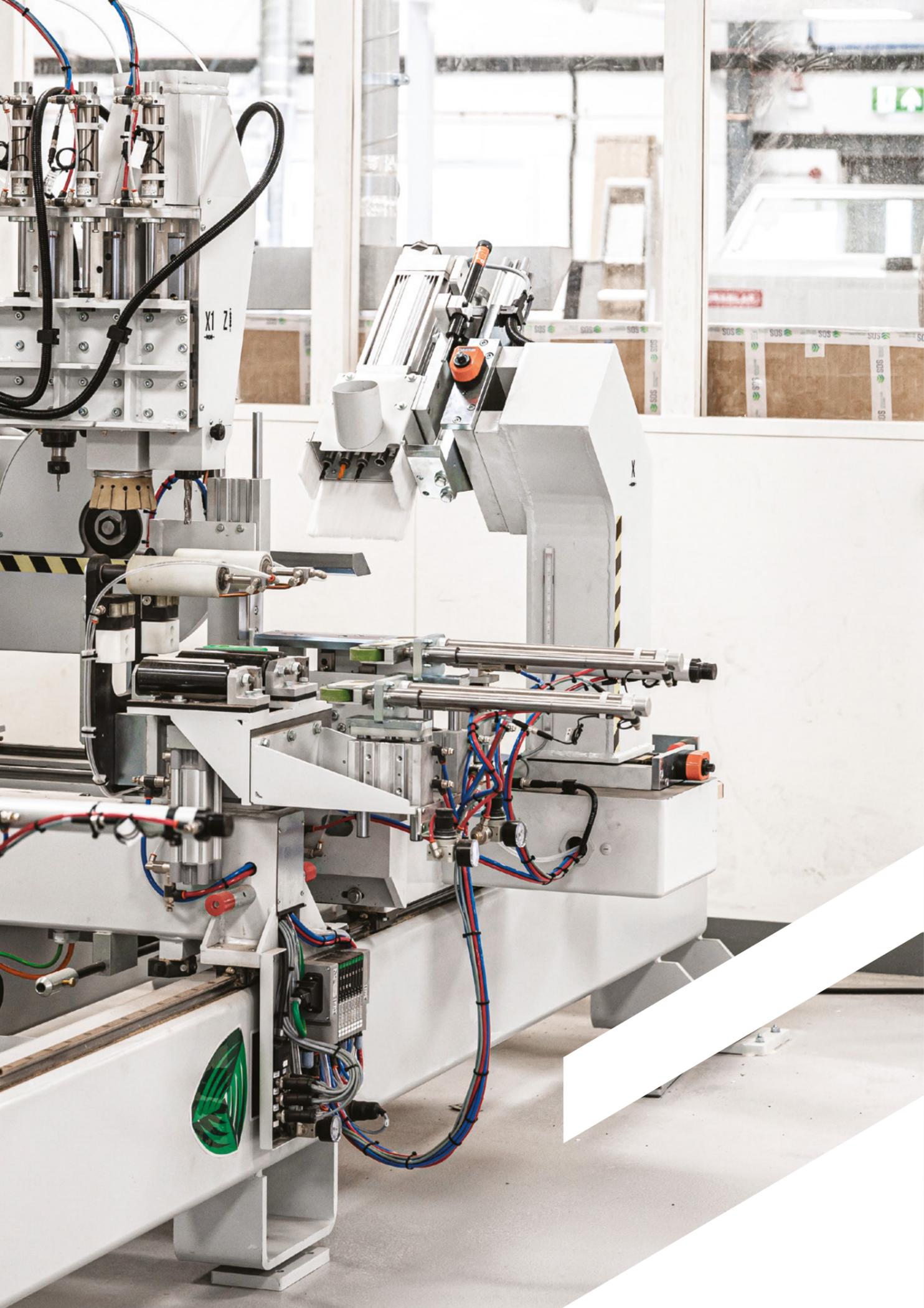
- ✔ Provides flexibility to meet urgent project needs.
- ✔ Ensures reliable delivery dates despite shorter lead times.
- ✔ Supports customers in managing delays and maintaining project schedules.

For further information or to talk to one of the team please contact us on:

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How it works.

Our standard production lead time is 6 weeks from Production Sign-off (PSO). The countdown begins after PSO, not upon receiving the Purchase Order (PO).

A surcharge of 5% of the order value will be applied for each week or part-week by which the standard lead time is reduced.

For example, a 5 week lead time will incur a 5% charge, and a four-week lead time will incur a 10% charge.

Lead time requested	Order value (£)	Fast-track surcharge (%)	Surcharge (£)	Total cost (£)
6 Weeks (Standard)	£10,000	0%	£0	£10,000
5 Weeks	£10,000	5%	£500	£10,500
4 Weeks	£10,000	10%	£1,000	£11,000

If part of an order requires Fast-Track, e.g. £10k of a £50k order is urgent, the surcharge is only applied to the 10k: £50k + (5% of £10k) = £50,500.

Terms and processes.

- Fast-Track approval is not automatic. We will carry out an assessment of the impact on other orders and our ability to meet the reduced timeline.
- A Fast-Track request should be made as soon as it becomes apparent that a project requires less than 6 weeks between PSO and Delivery.
- Provision of a reduced lead time will be subject to commitment to a PSO date.
- Initial approval of a Fast-Track order does not guarantee subsequent approval if a PSO date is missed. Should the agreed PSO date be missed, as a result of customer delays, the lead time will revert to 6 weeks from PSO unless subsequent approval is given and new dates agreed upon. This is because another date-specific review of the production schedule is required.



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